

Financial Considerations for Business Decision Making

BeProfessionalTheClub®

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About BeProfessionalTheClub

BeProfessionalTheClub dan [CareerTrack Training](#) adalah divisi pelatihan manajemen dari PT.Proesdeem Indonesia—lembaga konsultan manajemen yang sejak tahun 1995 memfokuskan kegiatannya pada penyelenggaraan pelatihan profesional. Pelatihan yang diselenggarakan oleh BeProfessionalTheClub dan CareerTrack Training senantiasa memadukan aktualitas dan kualitas kurikulum (modul) pelatihan, pelayanan yang prima, dan kapabilitas instruktur.

Pelatihan yang diselenggarakan oleh BePRO dan CareerTrack senantiasa mengacu pada perkembangan mutakhir dalam pengelolaan perusahaan yang saat ini berorientasi kepada terciptanya *good corporate governance*.

BePRO dan CareerTrack sejak berdirinya tahun 1995 senantiasa berusaha mempertahankan kualitas profesional training yang tinggi dengan menerapkan adanya check dan control, sehingga professional training yang diselenggarakan dapat:

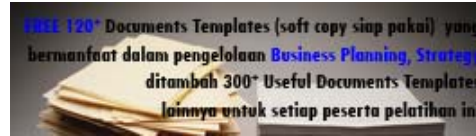
- menjawab kebutuhan para peserta secara komprehensif dan dengan pendekatan aplikatif
- memfokuskan terhadap solusi yang spesifik dan relevan terhadap perkembangan terkini
- memberikan aspek teknik dan aplikatif yang dibawakan oleh para instruktur yang mumpuni
- memfasilitasi kebutuhan soft skill dalam pengembangan karir dan bisnis

Melalui professional training, BePRO dan CareerTrack dapat membantu perusahaan yg ingin berkembang ataupun memperkuat posisi strategisnya dengan memberikan expertis yang dapat meningkatkan kemampuan dalam:

- Mengelola prioritas secara efektif
- Membangun budaya kerja yang produktif
- Meningkatkan job value
- Menyelaraskan kemampuan dengan perkembangan serta kebutuhan terkini
- Menciptakan proses, dan professional terbaik bagi perusahaan.

Web Service Links:

www.LPAuditorInternal.org
www.theITMP.com
www.CareerTrack-Training.com
www.PROESDEEM.com



This Course Explore The Financial Metrics That Are Commonly Used And Examines The Not So Obvious Financial Impact Of Typical Operating Decisions And Actions.

In today's world of increasing competition and focus on corporate earnings, project and contract managers are held accountable not just for achieving technical and schedule goals, but also for meeting profitability and other financial goals. This course explores the financial metrics that are commonly used and examines the not-so-obvious financial impact of typical operating decisions and actions. Building on competencies developed in the core management curriculum, you'll examine the inner mechanics of how finance and accounting can impact your project.

You'll learn about common financial analysis tools in the project environment that link project management to broader corporate strategic goals. Case studies and project-related exercises give you the opportunity to apply these proven tools and techniques. You'll see how finance often drives organizational decisions and evaluations of project performance. You'll also learn how operating decisions regarding pricing, terms and conditions, and asset management directly and significantly affect the financial health of your organization.

This three-day course is so packed full of vital topics that many students refer to it as a "mini-MBA experience" and even veteran MBAs have praised it highly. Take advantage of this opportunity to get a firm grasp of the financial management issues that can affect your projects

Tujuan & Manfaat Pelatihan

- Communicate more effectively with accounting and financial personnel
- Read, understand and analyze accounting and financial data
- Expand your work in project scheduling and cost control to encompass additional financial metrics and tools
- Minimize project financial risk
- Develop and apply tools for comparing project financial returns

Metode

Pelatihan menggunakan metode ceramah dalam memahami konsep, dan latihan/studi kasus dalam mendalami teknik aplikasinya.

Siapa yang Menjadi Peserta?

Anyone involved in Project Management and Strategic Financial Management

Course Outline

Fundamentals of Finance

- Financial accounting concepts
- Generally accepted accounting principles
- Reading and understanding financial statements
- Financial analysis
- Managerial accounting
- Business case consideration
- Cost vs. revenue
- Profitability measures
- ROS; ROA/EVA ; ROE ; IRR
- Time value of money
- Discounted cash flows
- Direct vs. indirect costs
- Fixed vs. variable vs. semivariable costs
- Break-even analysis

Contract Profitability—Pricing

- Pricing strategy and tactics
- Profit planning
- Cost estimating
- Cost-based pricing
- Market-based pricing
- Value-based pricing
- Profit objective
- Market structure
- Follow-on business
- Risk

Asset Management—Cash is King

- Cash ; Timing of cash flows
- Accounts receivable
- Inventory
- Equipment
- Revenue recognition
- Financing arrangements

Terms and Conditions (Ts and Cs)—Best Practices

- Value, cost and risk
- Seller-friendly Ts and Cs
- Unfavorable Ts and Cs
- Metrics to evaluate

Cost Estimating—What Works Best

- Cost estimating methods
- Planning and scheduling
- Making sense of historical data
- Experience curves
- Relationship between cost estimating and pricing

Related Topics:

- ⇒ [BP-304 Fundamentals of Finance & Accounting for Nonfinance](#)
- ⇒ [BP-402 Accounting Information Analysis for Business Decision](#)
- ⇒ [BP-424 A New Paradigm of Management Accounting for Business Decisions](#)

Your Schedule	Location	Investment/ Person ⁴⁾
Feb 07-09, 2012	Jakarta	IDR 5.250.000
April 25-27, 2012	Bandung	IDR 5.250.000
June 19-20, 2012	Jakarta	IDR 5.250.000
Aug 29-31, 2012	Jakarta	IDR 5.250.000
Oct 15-16, 2012	Bandung	IDR 5.250.000
Dec 05-07, 2012	Jakarta	IDR 5.250.000

*Exclude Tax, Transportation & Accommodation

Lokasi & Ketentuan Pelaksanaan:

Jakarta: Patra Office Tower#1710 atau Hotel Puri
Denpasar/Peninsula/Ibis Silpi/Century/ atau hotel lainnya yang akan dikonfirmasi melalui undangan seminar.
Bandung: Hotel Golden Flower, Grand Seriti, atau hotel lainnya yang akan dikonfirmasi melalui undangan seminar.
Jumlah peserta minimal untuk pelaksanaan di Bandung 5(lima) orang, Jakarta 3(tiga) orang sesuai konfirmasi yang kami terima seminggu sebelum pelaksanaan. Dalam hal jumlah peserta kurang dari ketentuan minimal tersebut maka keputusan pelaksanaannya dapat dibicarakan kedua belah pihak untuk mendapatkan solusi terbaik.

Bila Anda menginginkan jadwal dan lokasi yang berbeda dengan yang telah ditentukan di atas silahkan hubungi Customer Service kami melalui telepon 021-5228081, 3239-3959 atau email: beproseminars@gmail.com